



Fixture Trade-In Program

October 1, 2015

Kino Flo is offering a 40% Trade-In discount from October 1st through December 31st, 2015 for new 4ft and 2ft 4Bank Fixtures: **FIX-484 & FIX-244**.



**FIX-484
FIX-244**



New bracket



**Honeycomb Louver
on Bracket**



Silver hinge wire

Part #	Description	Trade-in Model #'s
FIX-484	4ft 4Bank Fixture (HP)	FIX-4804
FIX-244	2ft 4Bank Fixture (HP)	FIX-2404

- 1) New fixtures can use Honeycomb Louvers (LVR-K490-P, LVR-K290-P) as well as old style black louvers (LVR-4804-B, LVR-2404-B)
- 2) New metal bracket lifts louver above lamp clips
- 3) New long-life stainless steel wire and gooseneck hinging
- 4) Twist-on mating plates to use with: MTP-KL41, MTP-BL41 & MTP-BL41S

Note: To qualify for the 40% Fixture trade-in discount, customers must return any old style fixture shells (versions with push pin mating plate, copper wire hinge, etc.). Keep the Lamp Harness, Reflector and Louver. To save on the cost of shipping, customers can cut out and ship the old style mating plates riveted on the back of the fixtures (see pictures below).



Remove old style mating plate



Old copper wire hinge

To take advantage of this offer, please review the following procedures:

Attention International Distributor: Please replace the following with **your** contact information and **your** procedures. Below is a sample of **Kino Flo's** procedures for your reference only.

- 1) Contact our customer service dept. at 818-767-6528 or e-mail sales@kinoflo.com stating that you would like to take advantage of the Trade-In program and provide list of products you would like to trade in.
- 2) Customer service will give you a customer service reference number for the used fixtures.
- 3) The old fixture mating plates cut out from the fixtures should be shipped prepaid to Kino Flo. Once customer service has received the used fixtures/mating plates to be exchanged, they will contact you to arrange to ship the new equipment.
- 4) For established accounts, Kino Flo will accept a purchase order for the goods and the cost of shipping. For COD accounts, Visa, MC or Amex may be used. We are unable to use COD customers' Fed Ex/UPS accounts at this time. Shipping will be sent on Kino Flo's account and charged to customer's credit card.

If you wish to trade in large quantities or stagger shipments, please give us a call and we can discuss your specific requirements.

Sincerely,

Scott Stueckle
Sales Manager
Kino Flo Lighting Systems